

INTERIM FINANCIAL REPORT AS AT 30/06/2013
(in brackets results as at 30/06/2012)

**FIRST HALF 2013 IN LINE WITH PREVIOUS YEAR.
REVENUES GROWTH IN ASIA (+50%) KEEPS BALANCING
THE NEGATIVE PHASE IN EUROPEAN AND ITALIAN MARKETS (-20%).**

- Consolidated REVENUES at 162 M€ (against 163.5 M€);
- EBITDA at 11.4 M€ (against 11.2 M€);
- NET RESULT, affected by non recurring items, at -0.2 M€ (against +0.3 M€);
- NET FINANCIAL POSITION improving at -130.7 M€ (against -134.4 M€)

Collegno (TO), August 28th 2013 - The Board of Directors of Prima Industrie S.p.A, a leader in high technology laser systems, sheet metal working systems and electronic components for industrial applications, met today to approve the Interim Financial Report as at June 30th, 2013.

Consolidated revenues at 30/06/2013 amounted to 161,945 thousand euro, essentially unchanged compared to the corresponding period of 2012 (163,525 thousand euro). It should be noted, however, that the billing of certain machine has been postponed to the next quarter due to the delay in obtaining financing by its customers.

The geographical breakdown of consolidated sales to 30/06/2013, compared with the same period of the year 2012, is as follows:

Revenues	June 30, 2013		June 30, 2012	
	<i>Euro thousand</i>	%	<i>Euro thousand</i>	%
Italy	17.250	10,7	21.407	13,1
Europe	52.540	32,4	65.621	40,1
North America	34.622	21,4	38.231	23,4
Asia and rest of the world	57.533	35,5	38.266	23,4
TOTAL	161.945	100,0	163.525	100,0

Sales by geographical area reported growing revenues towards the markets of Asia and the Rest of the World (+19,267 thousand euro), whose turnover reached 35.5% of consolidated sales. In Europe (including Italy) there is an overall decrease of 19.8% (- 17,238 thousand euro), confirming the moment of weakness of the European economy. Sales in North America were slightly down compared to the same period of 2012, but this figure is the result of a particularly weak first quarter of 2013, since this was temporarily affected by the slowdown of orders booked in autumn 2012, during the U.S. pre-election period; against this, however, already in the second quarter, the U.S. market accounted for an increase in turnover compared to 2012 (+5.1%).

Strengthening is the trend, already registered from 2012, which led to sales made outside Europe (56.9%) to exceed those in Europe, including Italy (43.1%), confirming the shift of the center of gravity of the global economy.

The breakdown of revenues by segment, before inter-segment items, was as follows:

Revenues	June 30, 2013		June 30, 2012	
	<i>Euro thousand</i>	%	<i>Euro thousand</i>	%
PRIMA POWER	143.480	88,6	143.887	88,0
PRIMA ELECTRO	25.835	16,0	29.425	18,0
Inter-sector revenues	(7.370)	(4,6)	(9.787)	(6,0)
TOTALE	161.945	100,0	163.525	100,0

The PRIMA POWER division revenues are in line with the same period of last year, while the PRIMA ELECTRO division's declined 12% due mainly to the reduction in sales of the CO₂ laser sources and DOTS products, which has not been offset by sales of OSAI products and, in this regard, is in fact going on in the division a phase-out of certain product lines, not yet compensated by the phase-in of new ones.

The value of production at 30/06/2013 amounted to 172,867 thousand euro, a decrease of 3% compared to the same period of 2012.

The value of production for the period includes increases in internal work for 4,090 thousand euro (3,020 thousand euro as at 30/06/2012); these costs relate mainly to investments in development activities.

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Performance indicators	June 30, 2013		June 30, 2012	
	<i>Euro thousand</i>	% on sales	<i>Euro thousand</i>	% on sales
EBITDA	11.354	7,0	11.219	6,9
EBIT	5.433	3,4	5.685	3,5
EBT	579	0,4	1.986	1,2
NET RESULT	(221)	(0,1)	310	0,2

The Group's EBITDA amounted to 11,354 thousand euro (7% of sales), result in slight improvement compared to the corresponding period of 2012.

Below is the Group's EBITDA as at 30/06/2013 and 30/06/2012 divided by segment (before inter-segment items):

EBITDA	June 30, 2013		June 30, 2012	
	<i>Euro thousand</i>	%	<i>Euro thousand</i>	%
PRIMA POWER	8.110	71,4	7.580	67,6
PRIMA ELECTRO	3.582	31,6	4.017	35,8
Inter sector items and eliminations	(338)	(3,0)	(378)	(3,4)
TOTAL	11.354	100,0	11.219	100,0

Consolidated EBIT at 30/06/2013 amounted to 5,433 thousand euro, a slight decrease (252 thousand euro) compared to the first six months of 2012 (5,685 thousand euro), due to the slowdown of the division PRIMA ELECTRO .

Below is the Group's EBIT as at 30/06/2013 and 30/06/2012 divided by segment (before inter-segment items):

EBIT	June 30, 2013		June 30, 2012	
	<i>€/000</i>	%	<i>€/000</i>	%
PRIMA POWER	3.193	58,8	2.972	52,3
PRIMA ELECTRO	2.580	47,5	3.085	54,3
Inter sector items and eliminations	(340)	(6,3)	(372)	(6,6)
TOTAL	5.433	100,0	5.685	100,0

EBIT is affected by depreciation of tangible fixed assets for 1,334 thousand euro and intangible assets for 4,518 thousand euro. With regard to the amortization of intangible assets, the main relate to the amortization of development costs (2,516 thousand euro) and to the amortization related to assets with a defined useful life recognized in the FINN-POWER business combination -brand and customer list- (1,504 thousand euro).

The consolidated EBT at 30/06/2013 amounted to 579 thousand euro; the decrease of 1,407 thousand euro compared to the same period of last year (1,986 thousand euro as at 30/06/2012) is due solely to the negative effect of the item relative to the investments not fully consolidated (total negative effect 1H13/1H12 of 1,320 thousand euro).

Lastly EBT discounts net costs arising from financial operations (including gains and losses on exchange rates) for 4,378 thousand euro (they were 4,544 thousand euro as at 30/06/2012).

The NET RESULT at 30/06/2013 is negative for 221 thousand euro (it was positive 310 thousand euro at 30/06/2012). Income taxes for the first six months of 2013 showed a balance of 800 thousand euro (of which IRAP of 715 thousand euro).

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At 30/06/2013 the Group's financial position shows a net debt of 130,677 thousand euro, improving by 3,730 thousand euro compared to the same period of last year when it stood at 134,407 thousand euro.

The breakdown of the net financial position is as follows:

<i>Value expressed in Euro thousand</i>	30/06/2013	31/12/2011	30/06/2012
CASH & CASH EQUIVALENTS	(18.208)	(24.459)	(18.294)
CURRENT FINANCIAL RECEIVABLES	(692)	(4.740)	0
CURRENT FINANCIAL LIABILITIES	55.504	56.513	47.829
NON CURRENT FINANCIAL LIABILITIES	94.073	98.965	104.872
NET FINANCIAL LIABILITIES	130.677	126.279	134.407

Please note that the net financial position includes:

- the FINPOLAR loan which amounted to 122,701 thousand euro and is subject to compliance with certain covenants measured on a yearly and half-yearly basis;
- payables to leasing companies (almost exclusively for real estate) which amounted to 2,587 thousand euro;
- bank debts which include the negative fair value of certain IRS for 6,114 thousand euro; the main IRS were contracted by the parent company to partially hedge the risk of interest rate on the FINPOLAR loan (the signing of these derivatives was provided for in the underlying loan agreement).

Current financial liabilities include FINPOLAR loan committed lines to be used on a revolving basis but not due to expire over the next 12 months for 28,515 thousand euro.

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During the first half of 2013 the Group's order acquisition (inclusive of after-sale service) amounted to 170 million euro, compared to 175.1 million euro at 30/06/2012. The decrease compared to the first half of 2012 is attributable exclusively to the PRIMA ELECTRO division; in fact order collection in PRIMA POWER division amounted to 153.6 million euro (stable compared to 153.9 million euro at 30/06/2012), while in PRIMA ELECTRO, order acquisition relating to customers outside the Group amounted to 16.4 million euro (down from 21.2 million euro at 30/06/2012).

The consolidated order backlog (not including after-sale service) at 30/06/2013 amounts to 94.6 million euro compared to 116.5 million euro at 30/06/2012. This reduction is not only to be attributed to the reduction in the acquisition orders, but is also the result of the improved ability of the Group to reduce the time between the order from the customer and the recognition of the related revenue. The backlog includes 83.6 million euro for PRIMA POWER segment and 11 million euro related to PRIMA ELECTRO.

At 31/07/2013, the order backlog rose to EUR 98.3 million.

The research and development activities performed by the Group during the first half of 2013 were a total of 9,627 thousand euro, equal to 6% of sales.

The capitalized portion amounted to 3,911 thousand euro.

Gianfranco Carbonato, Chairman and C.E.O. of the Group commented the results just approved: *“Despite the economic environment is not favorable in most of Europe, the contribution from the good performance of the foreign markets outside Europe has enabled the Group to achieve, during the first half of the year, however, a result in line with the first half of last year. On the basis of the market information in our possession we expect also for the second half a trend similar to that of the previous year”*.

“The manager responsible for preparing the company’s financial reports, Massimo Ratti, declares, pursuant to paragraph 2 of Article 154-bis of the Consolidated Law on Finance, that the accounting information contained in this press release corresponds to the document results, books and accounting records”.

The document with the Interim Financial Report as at 30/06/2013 shall be filed and made available at the Company registered offices and on the internet site www.primaindustrie.com within the prescribed time.

PRIMA INDUSTRIE heads a leading Group in developing, manufacturing and marketing of laser systems for industrial applications, sheet metal processing machinery, as well as industrial electronics and laser technologies.
The parent company Prima Industrie S.p.A. is listed on the Italian Stock Exchange since 1999 (MTA - STAR segment).
With 35 years of experience the Group can count on over 10,000 machines installed in more than 70 countries worldwide and is among the main worldwide manufacturers in its own reference market.

The Group has about 1,500 employees and manufacturing sites in Italy (PRIMA INDUSTRIE S.p.A, PRIMA ELECTRO S.p.A, FINN-POWER Italia Srl), Finland (FINN-POWER Oy) and USA (PRIMA ELECTRO North America Llc, PRIMA POWER LASERDYNE Llc.). Remarkable is as well its direct commercial and after-sales presence in BRIC, NAFTA, European Union and other emerging Asian countries, serving more than 70 countries worldwide.

The Prima Industrie Group is structured on 2 Business Units:

Laser and sheet metal processing machines (Prima Power): including design, manufacturing and marketing of:

- Laser machines for cutting, welding and drilling of 3D and 2D components.
- Machines for sheet metal treatment by means of mechanical tools (punching machines, combined punching/shearing systems, combined punching/laser cutting systems, panel benders and automation systems).

Industrial electronics and laser technologies (Prima Electro): including development, manufacturing and marketing of power and control electronics, and of high-power laser sources for industrial applications, destined both to the Group machines and to third parties.

For further information:

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FINANCIAL STATEMENTS IN ANNEX^(*)

() Following the retroactive application as from 01/01/2013 of emended IAS 19, comparative figures for the year 2012 in financial statements, whereas necessary, have been restated in accordance with IAS 1.*

CONSOLIDATED BALANCE SHEET

01/01/2012	Values in Euro	30/06/2013	31/12/2012
24.472.946	Property, plant and equipment	24.068.253	24.343.935
152.629.950	Intangible assets	151.015.377	151.395.283
8.961.044	Investments accounted for using the equity method	-	-
1.076.998	Other investments	293.735	567.149
-	Non current financial assets	15.000	83.700
6.648.479	Deferred tax assets	7.655.745	6.605.259
25.518	Other non current assets	24.588	25.183
193.814.935	NON CURRENT ASSETS	183.072.698	183.020.509
84.249.605	Inventories	87.476.813	81.083.768
88.282.812	Trade receivables	71.274.803	70.702.422
6.406.214	Other receivables	9.517.414	7.516.732
5.592.470	Current tax receivables	7.004.236	3.839.898
-	Derivatives	7.623	69.655
528.637	Financial assets	684.846	4.671.135
25.179.041	Cash and cash equivalents	18.207.543	24.458.666
210.238.779	CURRENT ASSETS	194.173.278	192.342.276
1.012.201	ASSETS HELD FOR SALE	1.669.816	4.129.852
405.065.915	TOTAL ASSETS	378.915.792	379.492.637
21.601.740	Capital stock	21.637.623	21.606.553
4.320.069	Legal reserve	4.321.310	4.320.069
54.326.182	Other capital reserves	56.342.489	53.215.933
1.331.310	Currency translation reserve	(476.176)	(524.506)
(3.597.028)	Retained earnings	3.043.419	(370.776)
1.932.659	Net result	(221.153)	5.306.613
79.914.932	Stockholders' equity of the Group	84.647.512	83.553.886
	<i>Minority interest</i>	-	-
	STOCKHOLDERS' EQUITY	84.647.512	83.553.886
102.350.641	Interest-bearing loans and borrowings	88.045.577	91.702.909
7.077.491	Employee benefit liabilities	7.702.990	7.629.302
9.737.709	Deferred tax liabilities	10.106.654	9.296.512
124.009	Provisions	126.353	133.403
7.611.171	Derivatives	6.026.805	7.262.196
126.901.021	NON CURRENT LIABILITIES	112.008.379	116.024.322
79.797.117	Trade payables	75.862.685	72.403.779
32.355.143	Advance payments	16.586.229	16.991.891
17.539.790	Other payables	17.017.295	17.665.682
52.031.067	Interest-bearing loans and borrowings	55.417.110	56.513.455
6.404.295	Current tax payables	5.153.464	4.909.673
10.022.786	Provisions	12.135.974	11.429.949
99.764	Derivatives	87.144	-
198.249.962	CURRENT LIABILITIES	182.259.901	179.914.429
405.065.915	TOTAL STOCKHOLDERS' EQUITY AND LIABILITIES	378.915.792	379.492.637

CONSOLIDATED INCOME STATEMENT

Values in Euro	30/06/2013	30/06/2012
Net revenues	161.945.354	163.524.879
Other income	2.396.144	1.897.115
Change in inventories of finished goods and WIP	4.435.735	9.149.450
Increases in fixed assets for internal work	4.090.135	3.020.226
Use of raw materials, consumables, supplies and goods	(76.903.124)	(80.785.597)
Personnel cost	(46.230.532)	(45.827.889)
Depreciation	(5.851.983)	(5.341.217)
Impairment	(69.000)	(192.199)
Other operating expenses	(38.380.033)	(39.759.414)
OPERATING PROFIT	5.432.696	5.685.354
Financial income	208.202	53.094
Financial expenses	(4.298.582)	(4.437.305)
Net exchange differences	(287.837)	(159.537)
Net result of investments not fully consolidated	(475.942)	844.403
RESULT BEFORE TAXES	578.537	1.986.009
Taxes	(799.690)	(1.676.148)
NET RESULT	(221.153)	309.861
- <i>Attributable to Group shareholders</i>	(221.153)	309.861
- <i>Attributable to minority shareholders</i>	-	-
RESULT PER SHARE - BASIC (in euro)	(0,03)	0,04
RESULT PER SHARE - DILUTED (in euro)	(0,03)	0,03

CONSOLIDATED STATEMENT OF CASH FLOWS

VALUES IN EURO	30/06/2013	30/06/2012
Net result	(221.153)	309.861
Adjustments (sub-total)	(3.027.901)	7.450.969
Depreciation and impairment	5.920.983	5.533.416
Net change in deferred tax assets and liabilities	(240.344)	(488.422)
Change in employee benefits	73.688	(28.660)
Change in inventories	(6.393.045)	(15.839.129)
Change in trade receivables	(572.381)	22.028.694
Change in trade payables	3.053.244	(5.093.717)
Net change in other receivables/payables and other assets/liabilities	(4.870.046)	1.338.787
CASH FLOWS FROM (USED IN) OPERATING ACTIVITIES (A)	(3.249.054)	7.760.830
<i>Cash flow from investments</i>		
Acquisition of tangible fixed assets (*)	(1.168.694)	(1.767.844)
Acquisition of intangible fixed assets	(177.048)	(724.113)
Capitalization of development costs	(3.911.108)	(2.814.855)
Net disposal of fixed assets and investment properties (*)	102.493	21.772
Sale price of 10% SUP JV investment	2.424.212	-
Liquidation of SNK JV investment	77.780	-
Net result of JV investments (**)	(11.486)	(844.403)
Purchase/capital increase of other investments	(214.014)	84.477
Devaluation of other investments	487.428	-
CASH FLOWS FROM (USED IN) INVESTING ACTIVITIES (B)	(2.390.437)	(6.044.966)
<i>Cash flow from financing activities</i>		
Change in other financial assets/liabilities and other minor items (**)	4.014.200	552.657
Increases in loans and borrowings (including bank overdrafts)	3.924.088	666.953
Repayment of loans and borrowings (including bank overdrafts)	(8.808.427)	(10.594.850)
Increases/(repayments) in financial lease liabilities	104.182	40.768
Capital increase	105.995	13.981
Other changes (**)	48.330	719.389
CASH FLOWS FROM (USED IN) FINANCING ACTIVITIES (C)	(611.632)	(8.601.102)
Net change in cash and equivalents (D=A+B+C)	(6.251.123)	(6.885.238)
Cash and equivalents beginning of period (E)	24.458.666	25.179.041
Cash and equivalents end of period (F=D+E)	18.207.543	18.293.803

(*) included assets held for sale

(**) reclassification compared with 2012, 30th of June